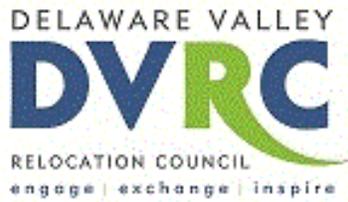


Resource Directory

Spring Summit 2017







Alice Machado

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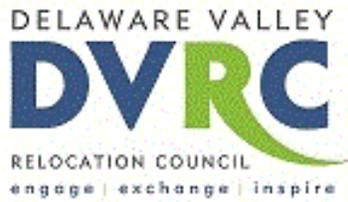
Aires delivers best-in-class global and domestic relocation solutions and mobility program management. Having been recognized by Inc. Magazine, The Forum for Expatriate Management, and the International Business Awards for organic growth methodology, excellent client/vendor partnerships, and leading-edge proprietary technology, and achieving certifications and registrations with FIDI-FAIM, C-TPAT, and ISO, clients are assured a focus on quality and customer service excellence when partnering with Aires. For more information, please visit www.aires.com.



Patrick Michaels

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Whether you're seeking a designer-furnished residence or will design your own interior in a year-round apartment residence, AKA offers high touch guest services, sophisticated amenities and unparalleled pride of place without the complications of ownership. AKA is ideal for relocations and accepts short and long term stays.



Kim Cermak

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Athena Group International uses a coaching model to help international transferees, managers and senior executives build the intercultural communication skills they need to achieve and exceed their goals at home and around the world.



Christopher Morris

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Bristol Global Mobility is a premium mobility management and consulting firm that supports domestic relocation, international assignment and workforce and business strategies for some of the most admired companies in the world. With headquarters in Phoenix, AZ, Bristol also has operations centers in Green Bay, WI; Dallas, TX; London, U.K.; Singapore; and Panama City. There are additional service centers in Denver, CO; Philadelphia, PA, and Atlanta, GA.



Mark Morgan

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Budd Van Lines is an independent nationwide carrier and a leader in corporate relocation. Our unique approach, Team Pack and Team Haul, is recognized by the industry as the most consistent and highest quality standard available.



Pete Larkin

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CapRelo is a full-service global relocation management company dedicated to making your life easy before, during and after employee relocations. Whether you're moving an entire office or key talent, our Low-Stress Relocation Process® ensures your program runs smoothly. We offer comprehensive services, including: Destination, Expense Administration and Tax, Global Assignment, Home Purchase, Home Sale, Household Goods Moving, Policy Design, Policy Benchmarking, Inventory Management, and Temporary Housing. Our 100% client retention rate over the past four years is a result of what our customers regularly describe as "superlative service" and why they take "great comfort in the relationship." For more information, visit www.caprelo.com.



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Cartus provides trusted guidance to organizations of all types and sizes requiring global relocation solutions. With over 60 years in the relocation business, Cartus has provided service in 185 countries and moved more than 3 million transferring employees. Cartus serves more than half of the Fortune 50.

For more information, please visit www.cartus.com.



Barbara Ebersole

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Let Chase Take The Stress Out of the Loan Process

- A Trusted Brand used by more than 50% of US Households
- Competitive Relocation specific pricing and low lender fees for all your transferees (including those eligible for lump sum)
- Full credit, Income and Asset Underwriter *before* the transferee begins house hunting
- Robust First Time Homebuyer, Jumbo and International Mortgage Programs
- Personalized mortgage counseling and dedicated customer care provided by specially trained Relocation Mortgage Bankers



Janet Olkowski

jolkowski@crgglobal.com / 908-484-1054

Cornerstone Relocation Group is a full service global mobility company offering comprehensive services to address the workforce mobility needs of corporations worldwide. Since 1990, Cornerstone has analyzed the complexities and nuances of thousands of domestic and international relocation programs, tailoring them to meet client needs and always striving to make the seemingly impossible—possible.



Guy O. Cook, Principal

215.873.4501

E-mail: guy@dwellesuites.com

dwelle, LLC is a Philadelphia based temporary housing company serving large and mid-sized corporations, Relocation Management Companies, industry partners and academia. We specialize in extended stay fully furnished, turn key apartments for employees on assignment, relocating or attending training sessions. We also, have expertise in housing intern groups of any size. Our goal is to provide temporary housing that is reflective of the Philadelphia life style. We let you live like a Philadelphian!



Matt Canfield

Matt.canfield@everbank.com / 973.729.2194

With over 40 years of home financing expertise, we know lending. Decades of combined relocation experience, have taught our dedicated team to understand your needs as well as the needs of your transferees. We provide top-to-bottom support that's designed so your transferees will be prepared to close on time. More information on EverBank can be found at [about.everbank](#).



Patty Wilkins, CRP

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HomeServices Relocation is a full service relocation management company dedicated to helping organizations relocate their employees with cost effective programs anywhere in the world.

Our trusted relationships begin with a thorough understanding and respect for the needs of our clients and their employees, and we are dedicated to quality in meeting those needs. Our attention to detail and commitment to performance management throughout the supply chain ensures the proper balance of cost and service. We understand the importance of seamless execution in reducing stress and getting transferees and their families settled quickly. Our team of experts allows your employees to focus on their new job responsibilities for maximum productivity before, during and after the move.

As an affiliate of Berkshire Hathaway, we are held to the highest standards of ethics and integrity with access to significant financial resources, state-of-the-art technology, and experts in every field. We are strong enough to handle your every need and caring enough to handle it your way.



Sara Simonetti

sara.simonetti@interconex.com / 203.295.2250

Interconex, Inc. is a full service household goods company. We specialize in international and domestic door-to-door household goods transportation.

Our global client base is made up of major companies in the fields of banking / finance, pharmaceuticals, manufacturing, consumer products, construction, oil / gas drilling and refining, aerospace / defense contractors, computer / software related, mining and heavy machinery. Interconex is also a well-established and proven sub-contractor of choice for leading commercial and defense firms. The full range of services including international and domestic corporate moving services, route studies, arranging technical inspections, receiving, preparation of all necessary shipping documentation, transport by rail, truck, sea and air, customs clearance, delivery to site and management of material issuance at the site based on the scope of service desired is offered on a global basis.

With global coverage, including that of our Partner Network, Interconex has the ability to coordinate moves anywhere in the world within our own organization. The knowledge and dedication of our staff is one of our core strengths. Interconex possesses the expertise and global network required to provide reliable and seamless transportation and relocation services.

Fully versed and compliant with U.S. Trade Laws and Regulations, our commitment to quality and our ability to provide consistent superior levels of service, has resulted in long-term customer relationships. It is through our ability to develop and maintain systems and procedures to ensure compliance that Interconex has earned ISO 9001:2008 certification and C-TPAT and TSA CSSP designations.

As further evidence of our commitment to quality, Interconex actively reviews its environmental policy through an environmental management system with a view to prevent, reduce, or mitigate harmful effects on nature and natural resources. The system is then monitored and audited to ensure that our aims are being achieved.

If compromise is not an option, Interconex is your solution.



John McGowan, President

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Destination Closing Management - Employee Advocates

LCM Relo Solutions (LCM) is an attorney driven company that offers the only single-point-of-contact destination closing management solution in the relocation industry. LCM partners with employers and RMC's to provide high-touch services to their relocating employees throughout the United States. Our guidance provides the employee with the confidence that their transaction is being managed properly, allowing the employee to focus on the details of a new job and community.



Scott Sheldon, CRP

scott.sheldon@themigroup.com / 302-778-1100

Nothing fits quite like a made-to-measure mobility program. When it comes to relocation, TheMIGroup knows that every corporation and relocating employee is different. That's why we take the time to understand our client's needs and create custom solutions for the right fit, every time.



Juliana Cibelli

jcibelli@nelsonwesterberg.com / 800-247-3800 EXT. 3116

Nelson Westerberg is a Global Provider of household goods moving and storage services to Corporations, Families, Government and Military. Our company manages over 15,000 moves annually with coast-to-coast offices located near the major U.S. ports (North Atlantic, Southern Atlantic and Western Pacific), affiliate owned and controlled warehouses in every major and secondary city in the US and Canada, an international FIDI/FAIM network of over 500 agents, and a workforce of more than 500 employees and drivers. Nelson Westerberg is a moving partner to more than 300 corporations including blue-chip and the Fortune 1000. How do we grow with our client companies, effectively building long-term partnerships? Put simply, we link up with our customers. We provide customized service that's second to none by making your relocation goals our own. We do become your partner. It's not just a tagline. It's what defines our company.

Quicken Loans®

Engineered to **Amaze®**

Mike Kluge

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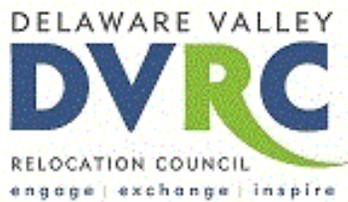
Quicken Loans is uniquely positioned to deliver all the provisions of a best-in-class relocation mortgage program. We provide a fresh perspective, flawless execution and always responds with a sense of urgency. For over 30 years, Quicken Loans has been celebrated for providing world class customer service. For the sixth consecutive year, J.D. Power and Associates ranked Quicken Loans "Highest in Customer Satisfaction for Primary Mortgage Origination." We are currently the leading online home loan provider and the 2nd largest retail lender in the country. Supported by industry leading technology, mobile apps and online tools, Quicken Loans has provided clarity, speed, and ease to the customer mortgage experience. Our apps give 24/7 visibility to the status of a loan. Our dedicated team is fully trained on relocation policies and expectations allowing us to focus on every Client. Every Time. No Exceptions. No Excuses.

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Montgomeryville, PA 18936

www.dvrconline.com

215-393-3144



Blythe Cessac

904-858-1217office / Blythe.Cessac@suddath.com

At Suddath, we take moving personally – understanding that all cargo is precious and every step matters. A family company, born in 1919 and bred in Jacksonville, Florida, we’ve grown from one spirited entrepreneur with a cart and two mules to a global company that moves people, businesses and products anywhere a truck, jet plane or cargo ship will take us. Our determined team flexes across the spectrum of industry offerings, owning both the 30,000-foot thinking and the boots-on-the-ground tactics needed to transport people to the other side of opportunity.

The Suddath Companies has more than 2,150 employees worldwide, 25 locations throughout the United States, operations in Shanghai, Hong Kong and London, and strategic alliances serving more than 150 countries across the globe. In addition, Suddath is the largest agent of UniGroup, Inc., the parent company of United Van Lines and Mayflower Transit.



Jerry Funaro, SCRP, SGMS-T, Vice President, Global Marketing

jfunaro@trcgm.com

203-644-2704

TRC Global Mobility employees aren’t just knowledgeable talent mobility professionals: they own the company! They understand that your satisfaction and success is their success. So they have every reason to go the extra mile in developing creative solutions for clients and delivering outstanding service to relocating employees. TRC brings clients 30 years of experience, a flat, transparent organization and an independent structure that supports fresh ideas and customized solutions. As an independent company, TRC is free from corporate bureaucracy and preconceived notions. TRC’s talent mobility services enable you to have the most capable people in the locations where they can support your success, in over 150 countries worldwide. Learn more at www.trcglobalmobility.com.



Kathy Hill, CRP, Asst. Vice President, Regional Sales Manager, Corporate Home Mortgage Programs
856-340-9363 / kathy.hill1@usbank.com

Our client dedicated teams have an average of 10 years relocation mortgage experience and are empowered to provide your employees with a high quality mortgage experience every time. Our streamlined process, competitive pricing and consultative approach offers first-time home buyers to executives a customized approach to service to fit individual needs. Our unsurpassed product suite maximizes benefits and assists with affordability to serve more of your employees. We offer up to \$1,000 off employee-paid closing costs to assist with the expense of relocating. U.S. Bank's reputation and success is measured by the awards we've won, to name a few:

- A World's Most Ethical Company by Ethisphere Institute, 2015, 2016
- #1 Most Admired Superregional Bank by Fortune, 2015 (5 years in a row)
- Most Trusted Companies for Retail Banking by Ponemon Institute, 2015 (9 years at #1)
- Ranked number one by J.D. Powers in 2016 U.S. Retail Banking Satisfaction Survey in California and Northwest regions



Jeff Cromie

Jeff.cromie@wellsfargo.com / 908-608-2063

At Wells Fargo, we know relocation. With more than 35 years of industry experience, our dedicated team of relocation mortgage professionals understands the unique home financing needs of transferees. Your transferees will have the support they need at their convenience, whether they want to meet with a home mortgage consultant in person or by phone, or take advantage of helpful online tools throughout the home financing process. We're ready to put our knowledge and experience to work for you, with a continued focus on providing competitive tools, resources and home financing options.

Learn more by visiting us online at www.wellsfargo.com/corporateprograms

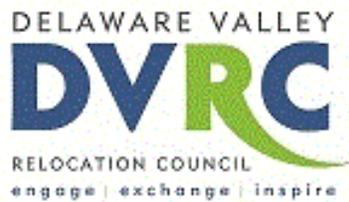


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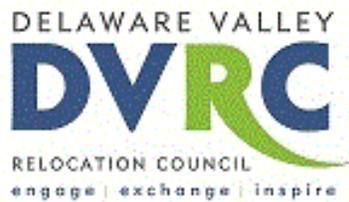
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Mike Canning, CRP, GMS, Broker
mcanning@xonex.com / 866-221-4581

XONEX can make your day better! Our approach to employee mobility focuses on providing high touch coordination; best use budgeting; and timely, proactive information. We will keep you and your employees ahead of each challenge, while never missing a beat on your other responsibilities.





DVRC is an organization of relocation professionals from corporations and service providers throughout the tri-state area of Delaware, New Jersey and Pennsylvania. DVRC is dedicated to "sharing ideas and creating solutions" through networking that will promote equitable relocation policies and enhance professional relationships. Our mission is to engage membership, exchange information and inspire innovation to foster success in global mobility in the Delaware Valley.